

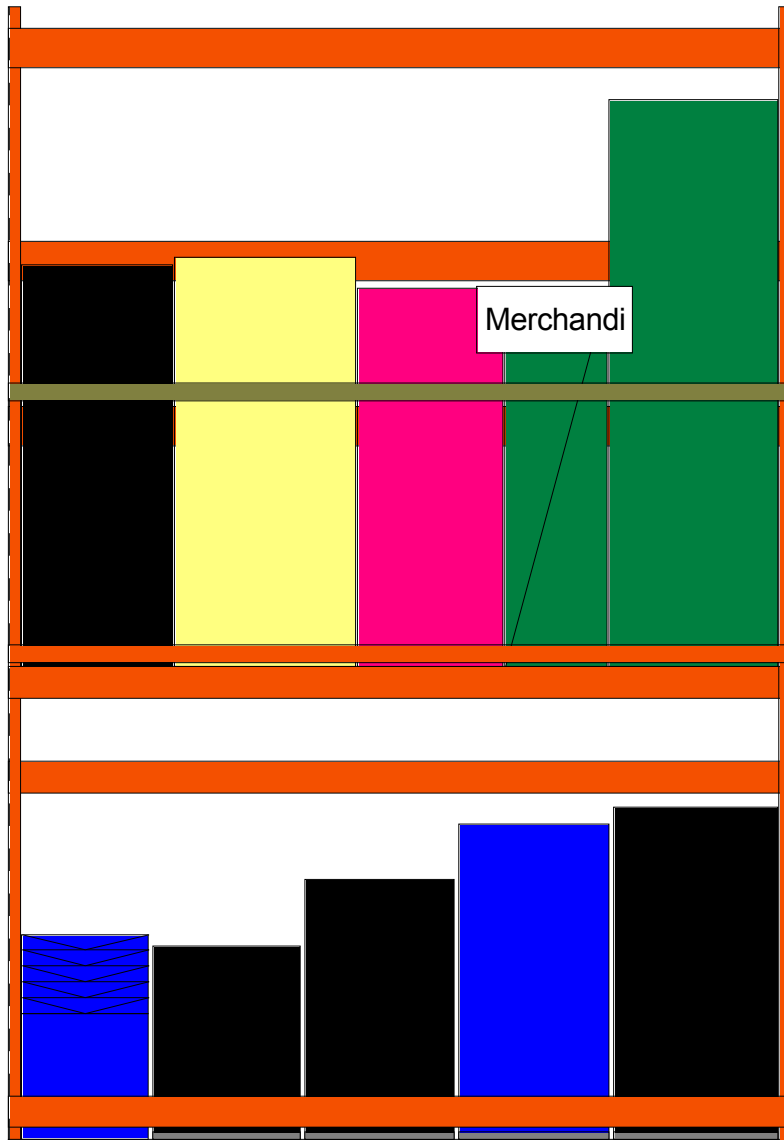


PROTOTYPICAL

Sign Planogram: Ladders Bay Name: Ladders 7.7

EFFECTIVE:
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Instructions:

- No POP required for this bay

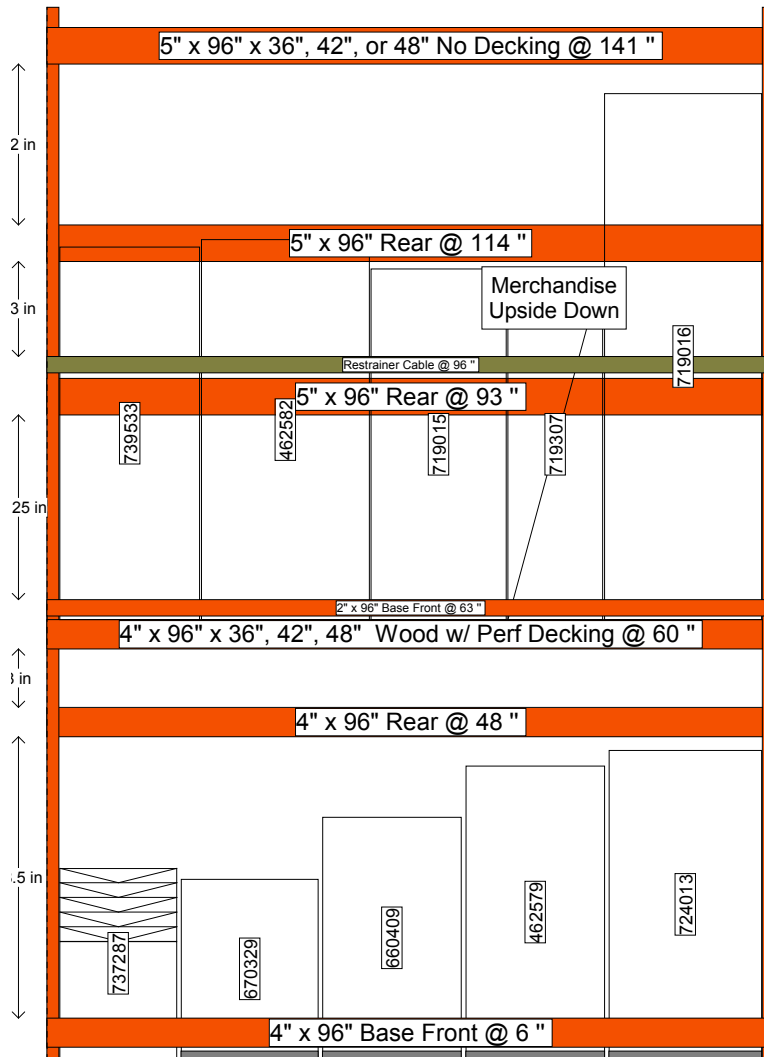


PROTOTYPICAL

Sign Planogram: Ladders Bay Name: Ladders 7.7

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In Bay Signage Requirements

Item #	Part #	Description	Quantity	HD Article #	Hardware Requirements	How to Order
NO POP REQUIRED FOR THIS BAY						

Merchandising POG shown is for POP reference only and is not to be used to set product. Refer to your store specific Merchandise POG for product placement.



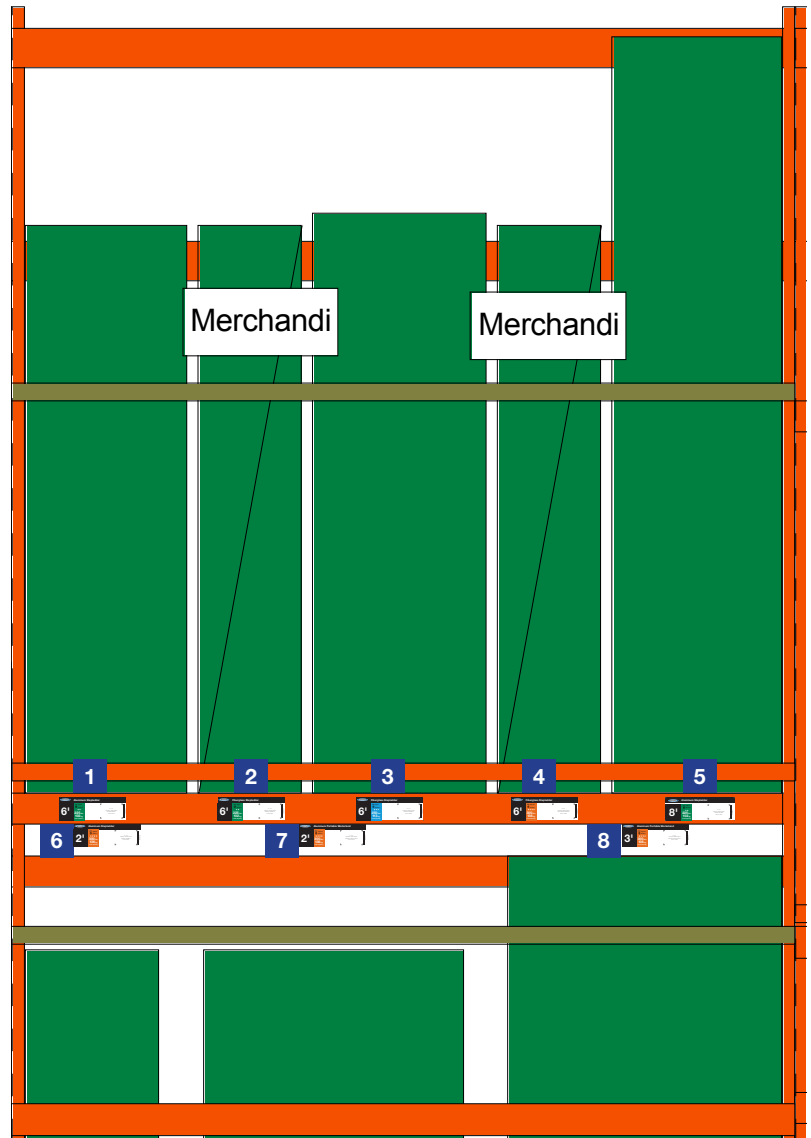
PROTOTYPICAL

Sign Planogram: Ladders Bay Name: Ladders 7.6

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1		Aluminum Stepladder	 ** 225 lbs. 102 kg Load Capacity	3' x 2' Article# 1000719052 Model# 356CA Price Label
2		Fiberglass Stepladder	 ** 225 lbs. 102 kg Load Capacity	3' x 2' Article# 1000719310 Model# FS209CA Price Label
3		Fiberglass Stepladder	 *** 250 lbs. 113 kg Load Capacity	3' x 2' Article# 1000719308 Model# FS109CA Price Label
4		Fiberglass Stepladder	 **** 300 lbs. 136 kg Load Capacity	3' x 2' Article# 1000719309 Model# NXT1406CA Price Label
5		Aluminum Stepladder	 ** 225 lbs. 102 kg Load Capacity	3' x 2' Article# 1000719206 Model# 358CA Price Label
6		Aluminum Stepladder	 **** 300 lbs. 136 kg Load Capacity	3' x 2' Article# 1000719313 Model# 150BCA Price Label
7		Aluminum Portable Workstand	 **** 300 lbs. 136 kg Load Capacity	3' x 2' Article# 1000719564 Model# TW372-30CA Price Label
8		Aluminum Portable Workstand	 **** 300 lbs. 136 kg Load Capacity	3' x 2' Article# 1000719565 Model# TW373-30CA Price Label



Instructions:

- [Beam Labels] Remove any old beam labels (if applicable) and place label on the beam below the product. For products on bottom shelf, attach clear pallet tag to bottom of beam, above the product, and apply label to it

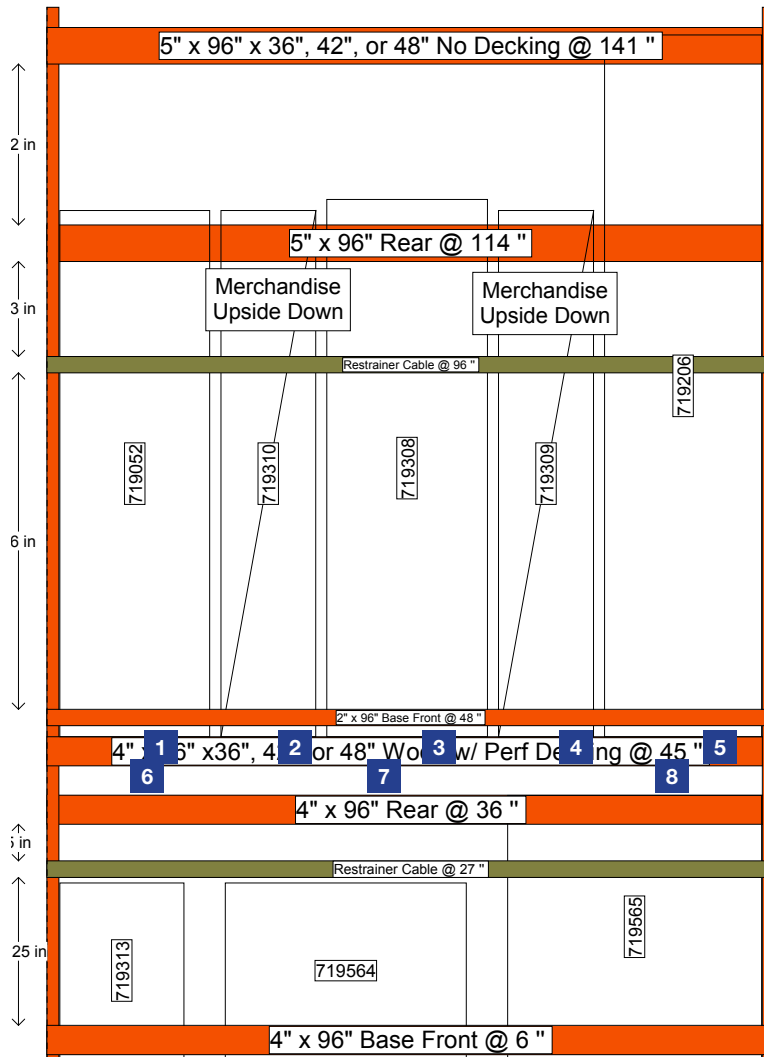


PROTOTYPICAL

Sign Planogram: Ladders Bay Name: Ladders 7.6

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In Bay Signage Requirements

Item #	Part #	Description	Quantity	HD Article #	Hardware Requirements	How to Order
1	D22044C-35	6' Aluminum Stepladder Beam Label	1	1000719052	N/A	ePOP
2	D22044C-32	6' Fiberglass Stepladder Beam Label	1	1000719310	N/A	ePOP
3	D22044C-31	6' Fiberglass Stepladder Beam Label	1	1000719308	N/A	ePOP
4	D22044C-30	6' Fiberglass Stepladder Beam Label	1	1000719309	N/A	ePOP
5	D22044C-27	8' Aluminum Stepladder Beam Label	1	1000719206	N/A	ePOP
6	D22044C-39	2' Aluminum Stepladder Beam Label	1	1000719313	Pallet Tag	ePOP
7	D22044C-38	2' Aluminum Portable Workstand Beam Label	1	1000719564	Pallet Tag	ePOP
8	D22044C-37	3' Aluminum Portable Workstand Beam Label	1	1000719565	Pallet Tag	ePOP
	PALLET 410C	10" x 4" Clear Pallet Tag	3	-	-	ePOP

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PROTOTYPICAL

Sign Planogram: Ladders Bay Name: Ladders 7.5

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9

WERNER Aluminum Podium Ladder

Reach Height **9'**
Based on a 5'6" person

Comparable Stepladder **5'**

ANSI Type IA Grade 1
★★★★
250 lbs. 113 kg
Load Capacity

Work facing any direction

3" x 2" Price Label
Article# 1000830792
Model# PDA363CA

10

WERNER Fiberglass Podium Ladder

Reach Height **9'**
Based on a 5'6" person

Comparable Stepladder **5'**

ANSI Type IA Grade 1
★★★★
250 lbs. 113 kg
Load Capacity

Work facing any direction

3" x 2" Price Label
Article# 1000827921
Model# PDFS103

15

WERNER Podium Ladders

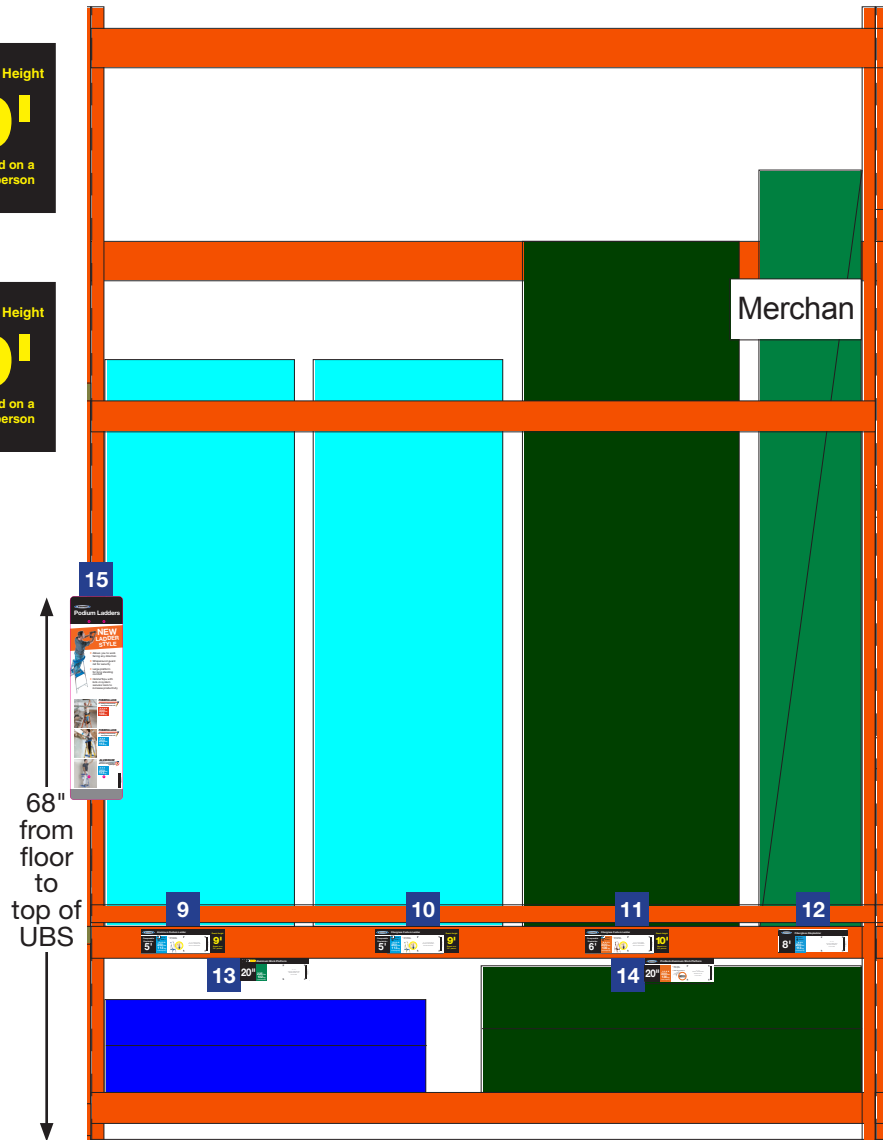
NEW LADDER STYLE

- Allows you to work facing any direction
- Wraparound guard rail for security
- Large platform for long standing comfort
- HolsterTop® with lock-in system! secures tools to increase productivity

FIBERGLASS
★★★★
300 lbs. 136 kg
Load Capacity

FIBERGLASS
★★★★
250 lbs. 113 kg
Load Capacity

ALUMINUM
★★★★
250 lbs. 113 kg
Load Capacity



11

WERNER Fiberglass Podium Ladder

Reach Height **10'**
Based on a 5'6" person

Comparable Stepladder **6'**

ANSI Type IA Grade 1
★★★★
300 lbs. 136 kg
Load Capacity

Work facing any direction

3" x 2" Price Label
Article# 1000788670
Model# PDIA04CA

12

WERNER Fiberglass Stepladder

Reach Height **8'**

ANSI Type I Grade 1
★★★★
250 lbs. 113 kg
Load Capacity

3" x 2" Price Label
Article# 1000719311
Model# FS108CA

13

WERNER Aluminum Work Platform

Reach Height **20"**

Load Capacity **225 lbs. 102 kg**

3" x 2" Price Label
Article# 1000150967
Model# WP20-14C

14

WERNER ProDeck Aluminum Work Platform

Reach Height **20"**

Load Capacity **300 lbs. 136 kg**

60% more work space
Extra large platform

3" x 2" Price Label
Article# 1000797803
Model# AP-30

Instructions:

- [Beam Labels] Remove any old beam labels (if applicable) and place label on the beam below the product. For products on bottom shelf, attach clear pallet tag to bottom of beam, above the product, and apply label to it
- [UBS] Attach UBS to uprights using zip ties so top edge is 68" above the floor

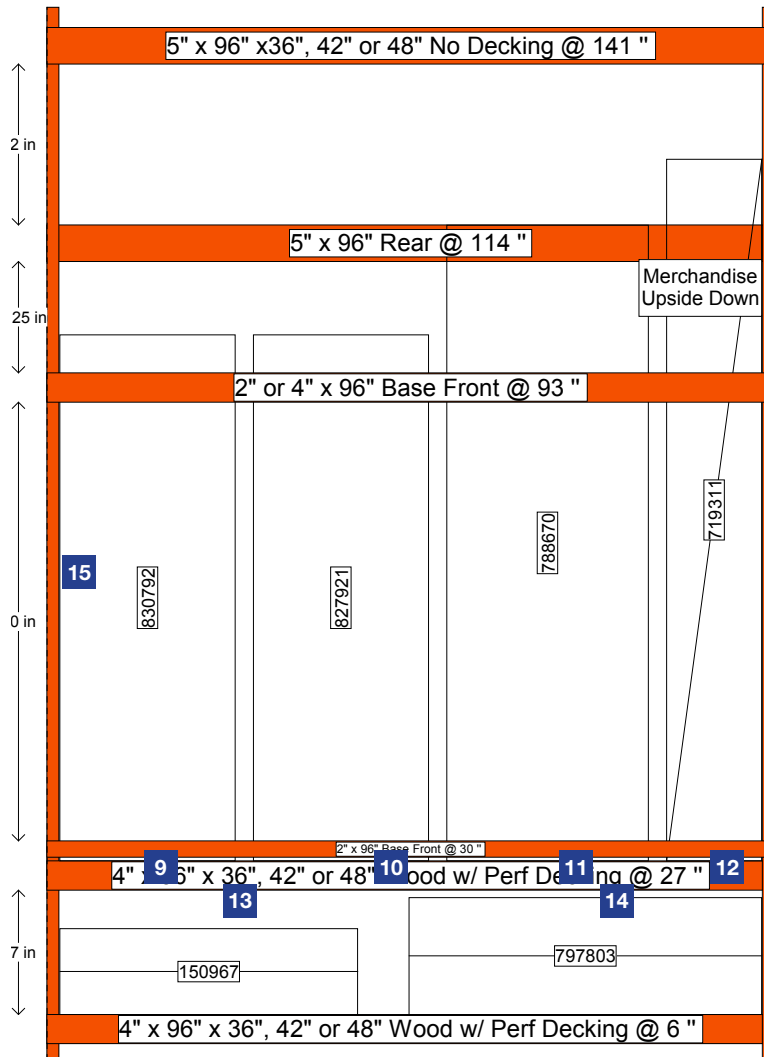


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In Bay Signage Requirements

Item #	Part #	Description	Quantity	HD Article #	Hardware Requirements	How to Order
9	D22077C-02	5' Aluminum Podium Ladder	1	1000830792	-	ePOP
10	D22077C-03	5' Fiberglass Podium Ladder	1	1000827921	-	ePOP
11	D22077C-01	6' Fiberglass Podium Ladder	1	1000788670	-	ePOP
12	D22044C-26	8' Fiberglass Stepladder Beam Label	1	1000719311	N/A	ePOP
13	D22044C-34	20" Aluminum Work Platform Beam Label	1	1000150967	Pallet Tag	ePOP
14	D22044C-33	20" ProDeck Aluminum Work Platform Beam Label	1	1000797803	Pallet Tag	ePOP
15	D22077C-04	Werner Podium Ladders UBS	1	-	Zip Ties	ePOP
	GA002C	Zip Ties	2	-	-	ePOP
	PALLET 410C	10" x 4" Clear Pallet Tag	2	-	-	ePOP

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Sign Planogram: Ladders Bay Name: Ladders 7.4

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16 **WERNER** **Fiberglass Stepladder**

8'

ANSI Type IA
Grade 1
★★★★
300 lbs.
136 kg
Load Capacity

3' x 2'
Article# 1000719491
Model# NXT1A08CA
Price Label

17 **WERNER** **Aluminum Stepladder**

10'

ANSI Type II
Grade 2
★★★
225 lbs.
102 kg
Load Capacity

3' x 2'
Article# 1000719017
Model# 350CA
Price Label

18 **WERNER** **Fiberglass Stepladder**

10'

ANSI Type IA
Grade 1
★★★★
300 lbs.
136 kg
Load Capacity

3' x 2'
Article# 1000719492
Model# NXT1A10CA
Price Label

19 **WERNER** **Fiberglass Stepladder**

12'

ANSI Type IA
Grade 1
★★★★
300 lbs.
136 kg
Load Capacity

3' x 2'
Article# 1000719493
Model# NXT1A12CA
Price Label

20 **WERNER** **Energy Saving Aluminum Attic Ladder**

8' to 10'
Universal Height

ANSI Type IAA
★★★★★
375 lbs.
170 kg
Load Capacity

ENERGY SEAL

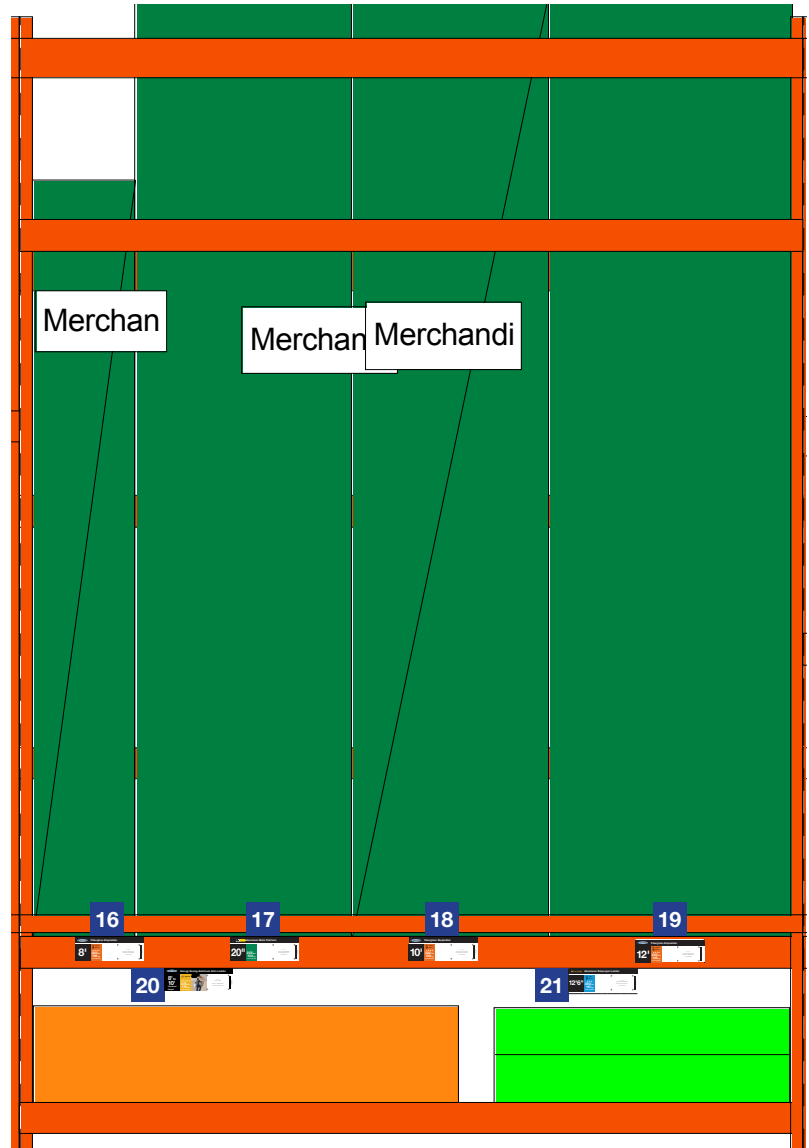
3' x 2'
Price Label
Article# 1000821661
Model# AE2210CA

21 **METALTEC** **Aluminum Telescopic Ladder**

12'6"

ANSI Type I
Grade 1
★★★
250 lbs.
113 kg
Load Capacity

3' x 2'
Article# 1000126862
Model# E-LAD12T2
Price Label



Instructions:

- [Beam Labels] Remove any old beam labels (if applicable) and place label on the beam below the product. For products on bottom shelf, attach clear pallet tag to bottom of beam, above the product, and apply label to it

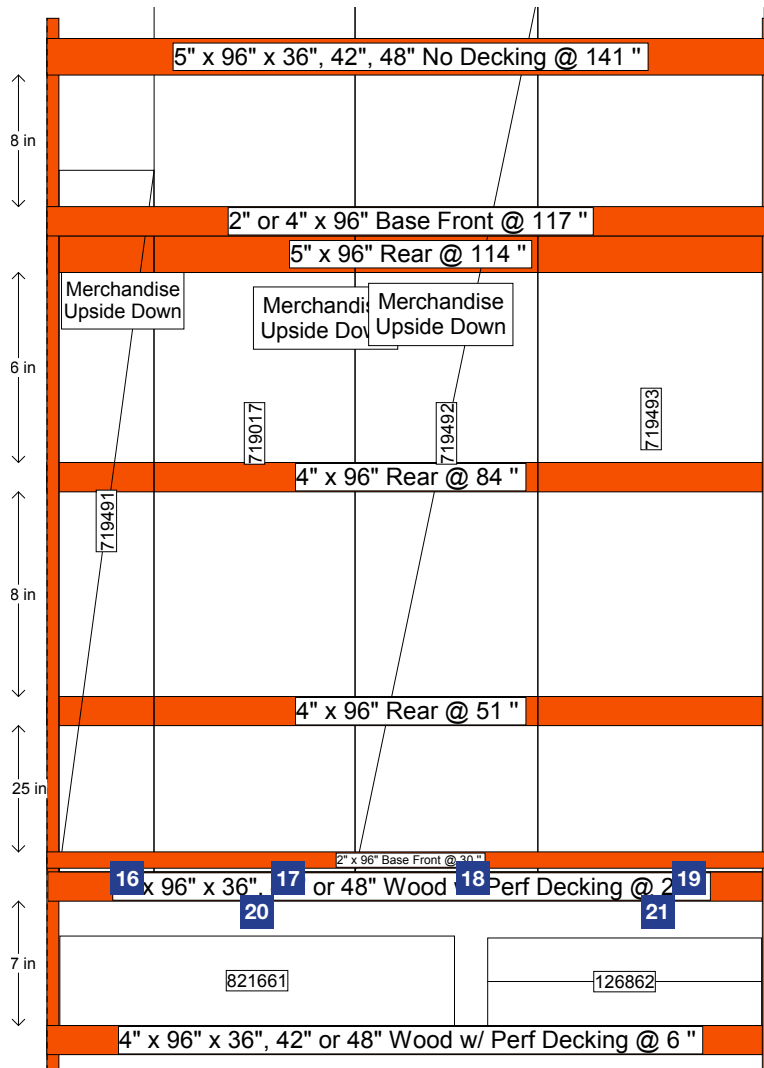


PROTOTYPICAL

Sign Planogram: Ladders Bay Name: Ladders 7.4

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In Bay Signage Requirements

Item #	Part #	Description	Quantity	HD Article #	Hardware Requirements	How to Order
16	D22044C-25	8' Fiberglass Stepladder Beam Label	1	1000719491	N/A	ePOP
17	D22044C-24	10' Aluminum Stepladder Beam Label	1	1000719017	N/A	ePOP
18	D22044C-23	10' Fiberglass Stepladder Beam Label	1	1000719492	N/A	ePOP
19	D22044C-22	12' Fiberglass Stepladder Beam Label	1	1000719493	N/A	ePOP
20	D22097C-01	8' - 10' Energy Saving Aluminum Attic Ladder	1	1000821661	Pallet Tag	ePOP
21	D22044C-17	12'6" Aluminum Telescopic Ladder Beam Label	1	1000126862	Pallet Tag	ePOP
	PALLET 410C	10" x 4" Clear Pallet Tag	2	-	-	ePOP

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22 **WERNER** Multi-Purpose 4-Position Ladder

13'

ANSI Type IA
Grade 1
★★★★
300 lbs.
136 kg
Load Capacity

5' Stepladder
11' Extension
5' Stairladder
2' Scaffolds

3" x 2"
Article# 1000719567
Model# MT-13CA
Price Label

23 **WERNER** Multi-Purpose 4-Position Ladder

17'

ANSI Type IA
Grade 1
★★★★
300 lbs.
136 kg
Load Capacity

7' Stepladder
14' Extension
7' Stairladder
3' Scaffolds

3" x 2"
Article# 1000719013
Model# MT-17CA
Price Label

24 **WERNER** Multi-Purpose 4-Position Ladder

22'

ANSI Type IA
Grade 1
★★★★
300 lbs.
136 kg
Load Capacity

9' Stepladder
19' Extension
9' Stairladder
3' 10" Scaffolds

3" x 2"
Article# 1000719316
Model# MT-22CA
Price Label

25 **WERNER** Aluminum Combination Ladder

8'
13'

ANSI Type II
Grade 2
★★
225 lbs.
102 kg
Load Capacity

- Converts to 5 different positions
- Use as a single section, stairway ladder, stepladder, twin stepladder and extension ladder

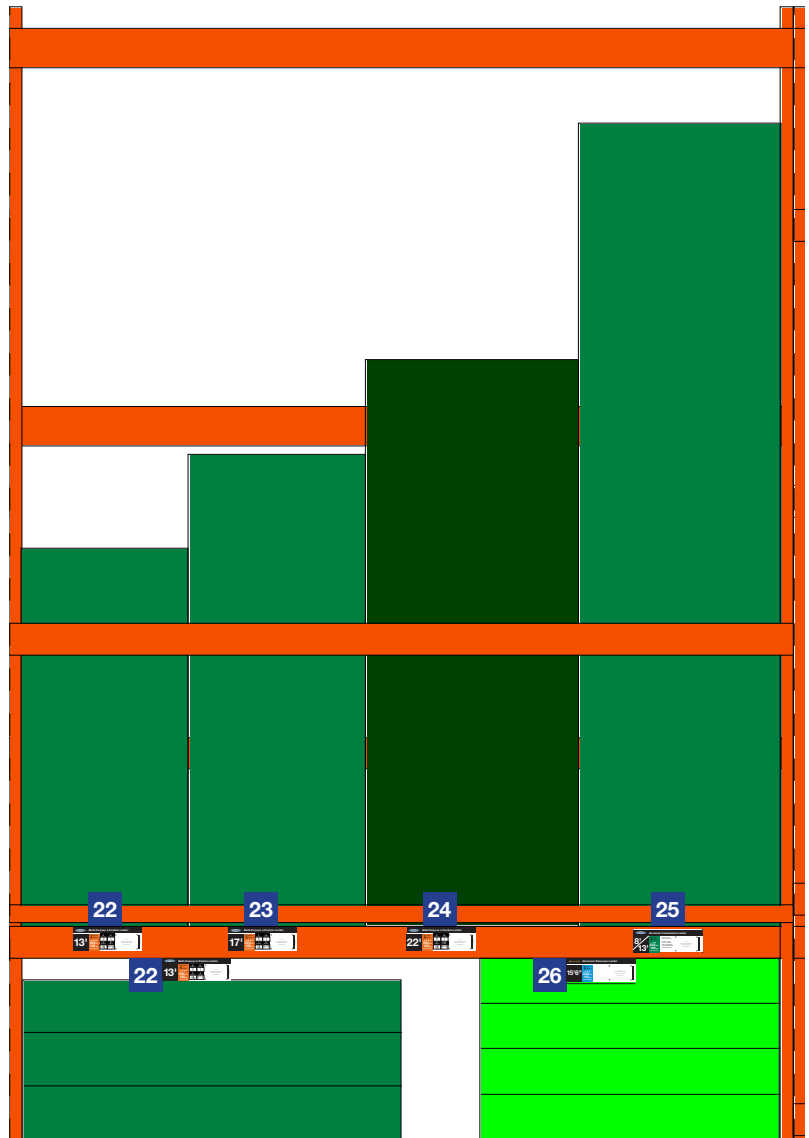
3" x 2"
Article# 1000719315
Model# C358CA
Price Label

26 **METALTEC** Aluminum Telescopic Ladder

15'6"

ANSI Type I
Grade 1
★★★
250 lbs.
113 kg
Load Capacity

3" x 2"
Article# 1000481788
Model# E-LAD15T1
Price Label



Instructions:

- [Beam Labels] Remove any old beam labels (if applicable) and place label on the beam below the product. For products on bottom shelf, attach clear pallet tag to bottom of beam, above the product, and apply label to it

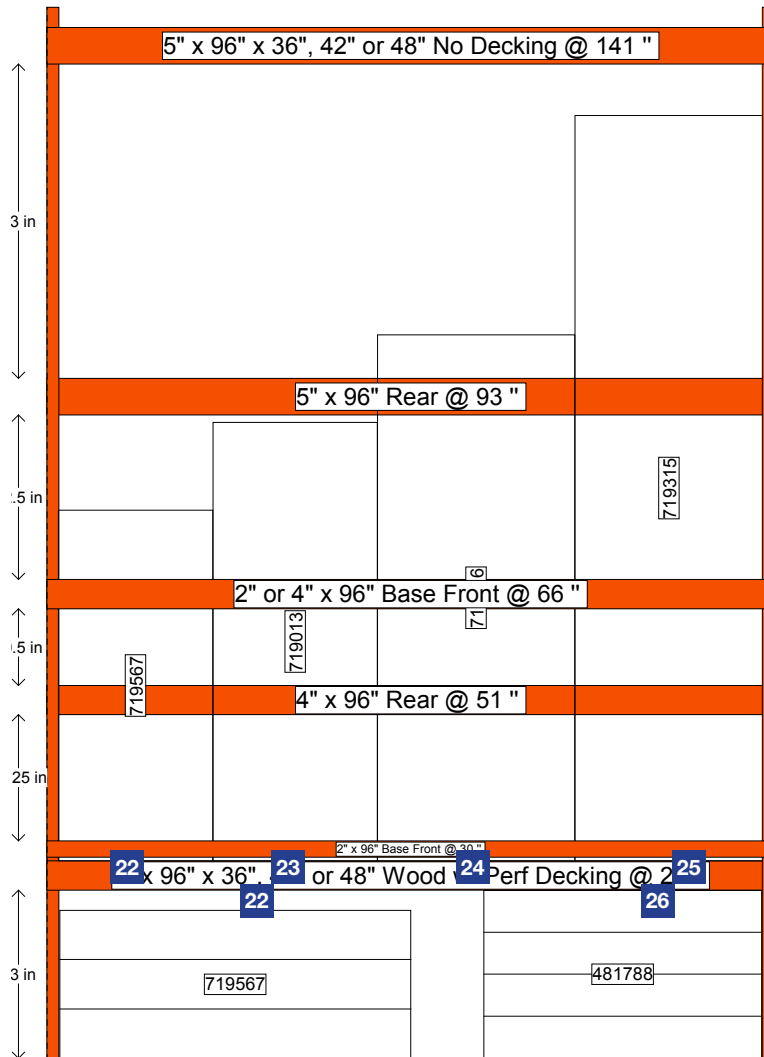


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Sign Planogram: Ladders Bay Name: Ladders 7.3

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In Bay Signage Requirements

Item #	Part #	Description	Quantity	HD Article #	Hardware Requirements	How to Order
22	D22044C-20	13' Multi-Purpose 4-Position Ladder Beam Label	2	1000719567	N/A	ePOP
23	D22044C-19	17' Multi-Purpose 4-Position Ladder Beam Label	1	1000719013	N/A	ePOP
24	D22044C-18	22' Multi-Purpose 4-Position Ladder	1	1000719316	N/A	ePOP
25	D22044C-15	8' & 13' Aluminum Combination Ladder Beam Label	2	1000719315	N/A	ePOP
26	D22044C-16	15'6" Aluminum Telescopic Ladder Beam Label	1	1000481788	Pallet Tag	ePOP
	PALLET 410C	10" x 4" Clear Pallet Tag	2	-	-	ePOP

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27 **WERNER** Aluminum Extension Ladder

16'

ANSI Type III
Grade 3

★
200 lbs.
91 kg
Load Capacity

3' x 2"
Article# 1000719001
Model# D1116-2CA
Price Label

28 **WERNER** Aluminum 3-Section Compact Extension Ladder

16'

ANSI Type II
Grade 2

★★★
225 lbs.
102 kg
Load Capacity

- Reduces to 6'
- Fits in most cars

3' x 2"
Article# 1000737450
Model# D1216-3CA
Price Label

29 **WERNER** Aluminum Extension Ladder

20'

ANSI Type III
Grade 3

★
200 lbs.
91 kg
Load Capacity

3' x 2"
Article# 1000715777
Model# D1120-2CA
Price Label

30 **WERNER** Fiberglass Extension Ladder

20'

ANSI Type I
Grade 1

★★★★
250 lbs.
113 kg
Load Capacity

3' x 2"
Article# 1000719127
Model# FE1020-2CA
Price Label

31 **WERNER** Aluminum Extension Ladder

24'

ANSI Type III
Grade 3

★
200 lbs.
91 kg
Load Capacity

3' x 2"
Article# 1000719012
Model# D1124-2CA
Price Label

32 **WERNER** Extension Ladder Covers

- Designed to "snap" over extension ladder rail end caps
- Resists paints, stains, thinners and solvents

3' x 2"
Article# 1000719211
Model# AC19-2CA
Price Label

33 **WERNER** QuickClick™ Ladder Stabilizer

- On and off in seconds
- Mar-resistant rubber end caps protect work surface
- Use on Type II, I, IA and IAA aluminum and Type I, IA, and IAA Fiberglass extension ladders

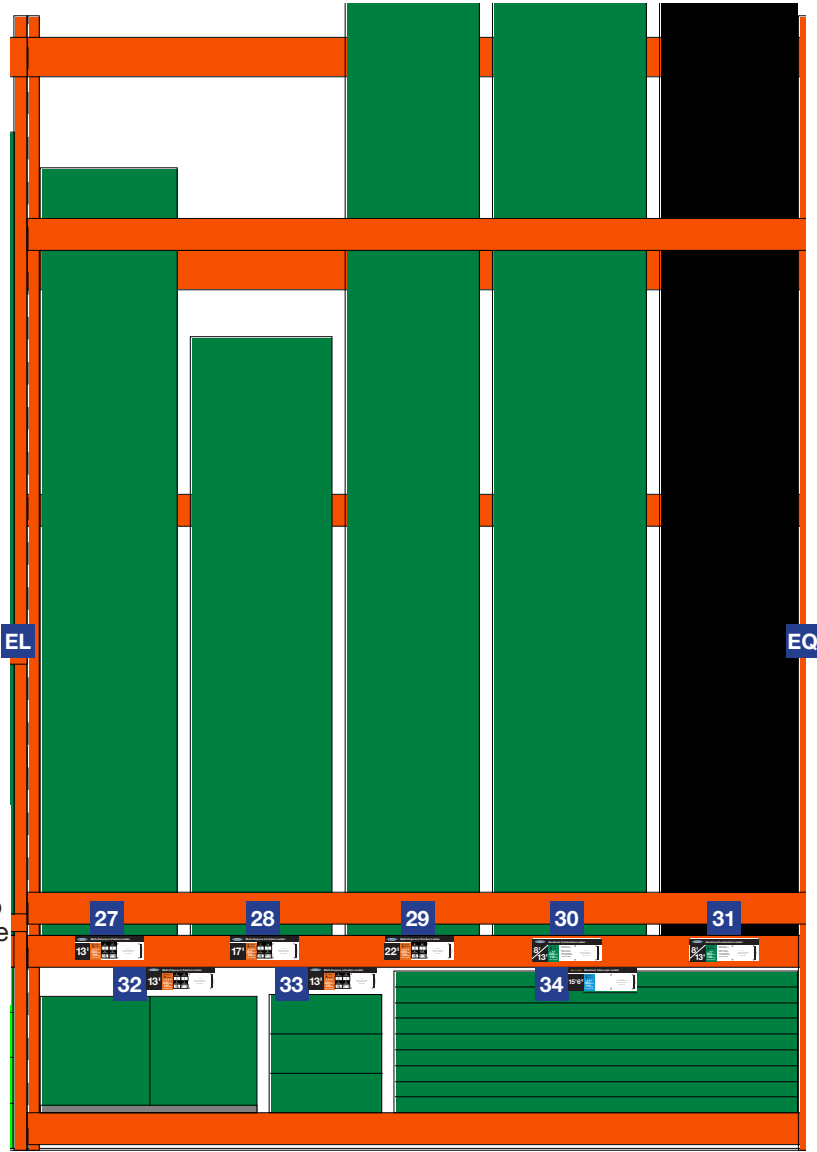
3' x 2"
Article# 1000719210
Model# AC79CA
Price Label

34 **WERNER** Aluminum Ladder Stabilizer

- For use on aluminum extension and multi-position ladders of all duty ratings
- 47" span, 10" standoff
- Mar-resistant rubber caps protect work surface

3' x 2"
Article# 1000719209
Model# AC96CA
Price Label

68" from floor to top of Side Panel Sign



EL Extension Ladders

How To Buy:

- Select Height:** Consider reach and adding ladder height
- Select Performance:** Look for the Ladder Performance label: **100, 125, 150, 175, 200, 225, 250**
- Select Material:**
 - FIBERGLASS:** For added strength and durability
 - ALUMINUM:** For use around electrical equipment

EQ Safely Climb on Uneven Ground

- Safely climb with built-in Equalizer System
- EV range works on steps
- Factory-installed meets CSA requirements
- Type I Grade 1



Item EL & EQ: Side Panel Sign applies to inside of bay as shown in example above

Instructions:

- [Beam Labels] Remove any old beam labels (if applicable) and place label on the beam below the product. For products on bottom shelf, attach clear pallet tag to bottom of beam, above the product, and apply label to it
- [Side Panel Sign] Install Side Panel sign by attaching to upright so POP sits inside the bay, using double-sided tape so top edge is 68" above the floor

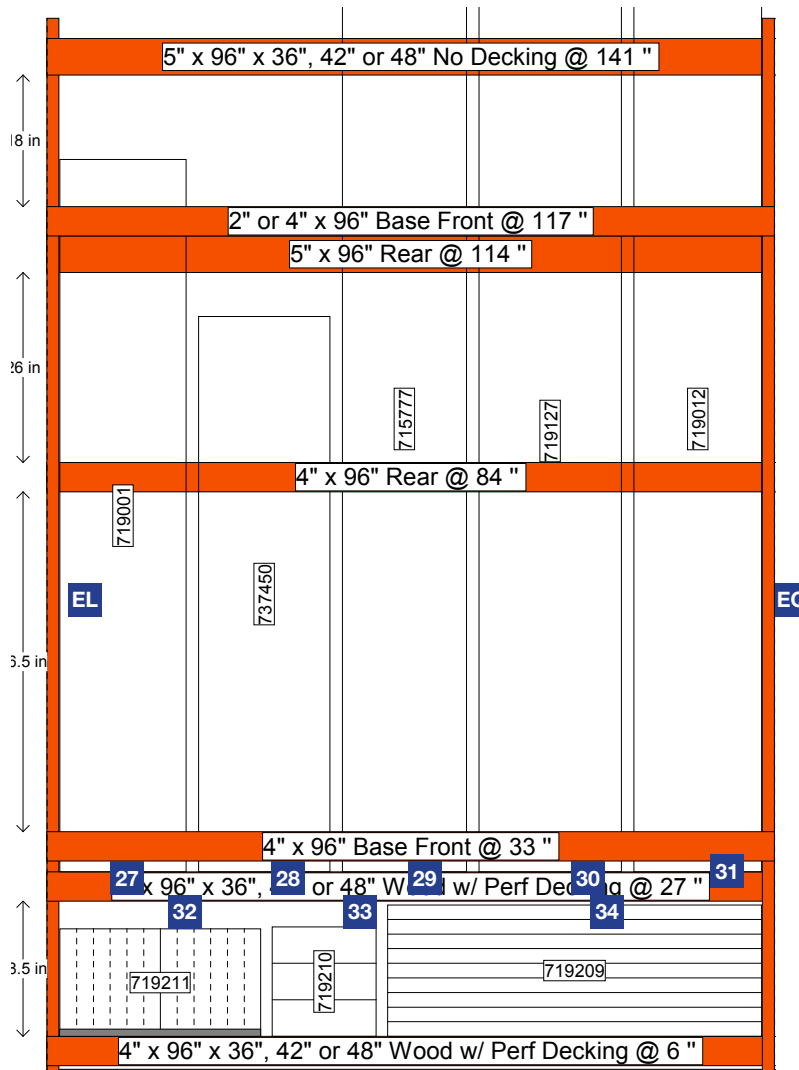


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In Bay Signage Requirements

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27	D22044C-08	16' Aluminum Extension Ladder Beam Label	1	1000719001	N/A	ePOP
28	D22044C-06	16' Aluminum 3-Section Compact Extension Ladder Beam Label	1	1000737450	N/A	ePOP
29	D22044C-04	20' Aluminum Extension Ladder Beam Label	1	1000715777	N/A	ePOP
30	D22044C-03	20' Fiberglass Extension Ladder	1	1000719127	N/A	ePOP
31	D22044C-02	24' Aluminum Extension Ladder	1	1000719012	N/A	ePOP
32	D22044C-14	Extension Ladder Covers	1	1000719211	Pallet Tags	ePOP
33	D22044C-11	QuickClick™ Ladder Stabilizer Beam Label	1	1000719210	Pallet Tags	ePOP
34	D22044C-10	Aluminum Ladder Stabilizer	1	1000719209	Pallet Tags	ePOP
EL	D22001C-02	Extensions Ladders Side Panel Sign	1	-	Double-Sided Tape	ePOP
EQ	D22001C-06	The Equalizer Side Panel Sign	1	-	Double-Sided Tape	ePOP
	PALLET 410C	10" x 4" Clear Pallet Tag	3	-	-	ePOP
	GA008C	Double-Sided Tape - 216'	1	-	-	ePOP

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WW

WERNER

Why Werner?

- ✓ North American Leader in Ladders
- ✓ Best in Class Product Quality
- ✓ Innovative Features

Stepladders

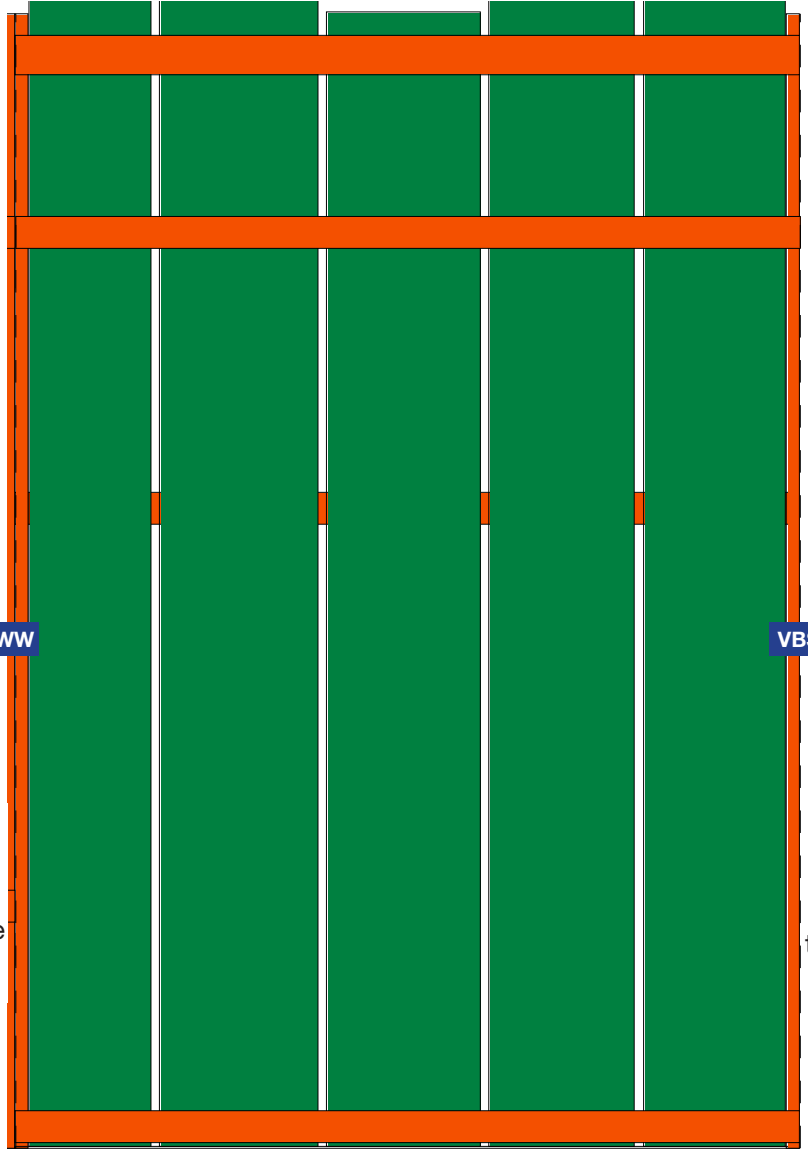
- Multi-function top secures tools from falling.
- Steps and Bracing for comfort and stability.
- EDGE® Bracing for protection against rail damage.

Extension Ladders

- Rail to Rung Connection for "TwistProof" performance.
- Dual Action Foot for hard or soft surfaces.
- Extruded Locks are spring-loaded for strength and durability.



Item WW:
Side Panel Sign applies to inside of bay as shown in example above



VBS

Special Order
Ladders

Select from various styles, heights and load capacities

Job Sites Come in All Sizes. So Do Our Ladders.

Additional Special Order Products Available

Visit the contractor services desk for more details and pricing

WERNER

Delivery in 14-21 days

Special Order
Platform Ladders

Fiberglass Platform Ladders

- Provides complete work area
- Platform measures 18" x 18" x 10"
- Guard rail encourages proper ladder use
- Safe for electrical work

Aluminum Platform Ladders

- Non-slip platform
- Perfect for painting
- Safety guard rail encourages proper ladder use
- Not safe for electrical work

Specialty Ladders

Fiberglass Extension Trestle Ladder

- 5-6' extension height

WERNER

Delivery in 14-21 days

Special Order
Work Platforms

2-Piece Extruded Alum Shear™

- For use on hard surfaces
- Heavy duty aluminum

Aluminum Extension Plank

- Made of 1" x 4" x 8"
- For use on ladder, pipes, trench boxes and working applications

Stages and Planks

- Used for ladder, pipes, trench boxes or conduits
- Non-slip surface

Truck and Van Racks

- Excludes VHS Protector Steps
- Extension length: 18" and 24" (with 18" gutter and 24" gutter racks with 6-1/2" W x 4" long bars)

WERNER

Delivery in 14-21 days

Front of Page 1

Front of Page 2

Front of Page 3

Instructions:

- [VBS] Attach VBS spine to uprights so top edge is 68" above the floor; insert pages into the spine
- [Side Panel Sign] Install Side Panel sign by attaching to upright so POP sits inside the bay, using double-sided tape so top edge is 68" above the floor

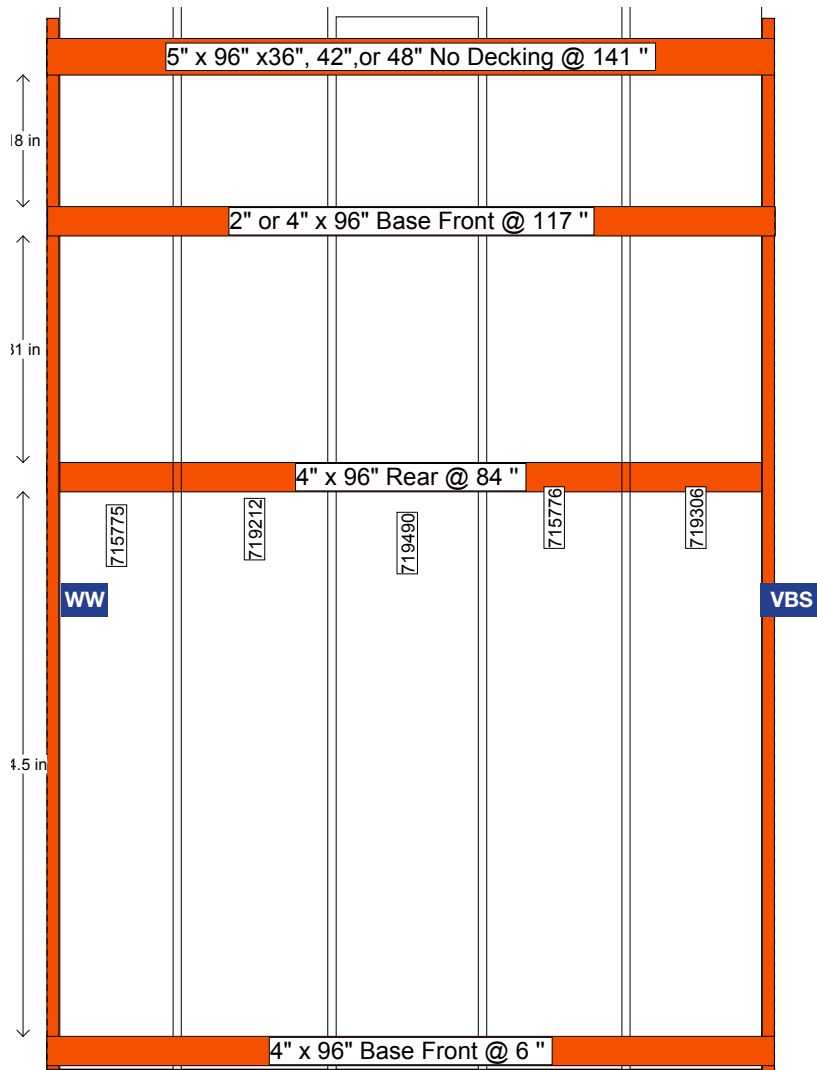


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Sign Planogram: Ladders Bay Name: Ladders 7.1

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In Bay Signage Requirements

Item #	Part #	Description	Quantity	HD Article #	Hardware Requirements	How to Order
WW	D22001C-01	Why Werner Side Panel Sign	1	-	Double-Sided Tape	ePOP
VBS	D22001C-69	Special Order Werner Ladders VBS	1	-	VBS Spine	ePOP
	GA575C	VBS Spine	1	-	-	ePOP
	GA008C	Double-Sided Tape - 216'	1	-	-	ePOP

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